

Listed Company: LIFULL Co., Ltd.
Representative: ITO Yuji
Representative Director, President, Managing Officer
(Stock Code: 2120 TSE Prime)
Inquiries: FUKUZAWA Hidekazu, Managing Officer
Head of Group Company Business Development Dept.
(TEL +81-3-6774-1603)
(URL <https://lifull.com/en/ir/>)

Notice of Revisions to Consolidated Financial Results Forecast due to the Transfer of an Overseas Subsidiary

We hereby announce that in light of our previous announcements “ Notice Regarding the Transfer of a Specified Subsidiary” (Nov. 13, 2024, Jan. 21, 2025), “Notice Regarding Acquisition of Fixed Assets (Trust Beneficial Rights)” (Nov. 28, 2024) as well as current business trends, the Board of Directors has resolved to at a meeting held today, February, 12, 2025, to revise the consolidated financial results forecast for the fiscal year ending September 30, 2025, as detailed below.

In this revision, we have excluded revenue and expenses originally included in the forecast for the Overseas segment from the second quarter for the rest of the year to reflect recent changes in our overseas subsidiaries. As we are still reviewing the effects of the accounting treatment for the loss of control of LIFULL CONNECT after deconsolidation as well as accounting treatment for the liquidation of Mitula Group, we have not yet included these factors into our revised forecast. We will continue to confirm the effects of these items with our auditing firm and will promptly revise our financial results forecast as soon as details have been confirmed.

Notes

1. Overview of the Share Issuance

	Revenue	Operating Profit	Profit Attributable to Owners of the Parent	Basic Earnings per Share (JPY)
Previous Forecast (A)	38,000	3,500	1,900	14.84
Revised Forecast (B)	30,659	3,300	1,900	14.84
Change (B-A)	(7,341)	(200)	-	-
Rate of Change (%)	(19.3%)	(5.7%)	-	-
(Ref.) Previous FY Results (FY 2024/9)	34,466	(6,443)	(8,463)	(66.12)

2. Purpose and Reasons for the Issuance

Revenue by Segment	HOME'S Services	Overseas	Other Businesses	Total
Previous Forecast (A)	25,100	9,500	3,400	38,000
Revised Forecast (B)	25,100	1,909	3,650	30,659
Change (B-A)	-	(7,591)	250	(7,341)
Rate of Change (%)	-	(79.9%)	+7.4%	(19.3%)
(Ref.) Previous FY Results (FY 2024/9)	24,024	8,154	2,288	34,466



Under our Corporate Message “Make Every LIFE FULL,” the LIFULL Group provides internet-based real estate information services including LIFULL HOME’S, one of Japan’s largest real estate portals, and Kenbiya, a significant platform for investment real estate in Japan. Through our diverse portfolio of services, we aim to further enrich the lives of our users by offering relevant information and assistance.

In the current fiscal year ending September 30, 2025, we remain focused on optimizing our management resources for our core domestic services - a goal toward which we have been working since 2021. We successfully completed the transfer of shares for LIFULL CONNECT S.L. (“LIFULL CONNECT”), our primary overseas subsidiary, on January 21, 2025. Additionally, on December 10, 2024, we acquired fixed assets (trust beneficiary rights) from Rakuten Stay Inc. to enhance our operational and marketing expertise in accommodation facilities.

As a result of these strategic moves and current business trends, we have adjusted our financial forecast by removing the projected revenue for the Overseas segment from January to September 2025, while incorporating expected revenue from the acquisition of fixed assets from Rakuten Stay. Similarly, in terms of profit, we have excluded the projected expenses for the Overseas segment within the same period and included the expenses associated with the Rakuten Stay acquisition. Consequently, although we anticipate reductions in revenue and operating profit, we expect the net profit for the period to align with our initial forecasts.

Please note, these revisions are based on the information currently available and do not account for the effects of accounting treatments related to the deconsolidation of LIFULL CONNECT. Given that LIFULL CONNECT operates across several countries and regions, we are carefully verifying the details with our auditing firm and will update our financial results forecast once confirmed.

Cautionary Note Regarding the Financial Results Forecast:

The above forecast relies on information accessible at present and assumptions regarding uncertain factors that could affect future business performance. Actual results may vary from these projections due to various potential influences in the future.